

Question Paper Code : 1772

B.B.A. (IB) (Semester-VI) Examination, 2018

EXPORT-IMPORT PROCEDURE DOCUMENTATION

[IB-605]

Time : Three Hours]

[Maximum Marks : 70

Note : Answer **five** questions in **all**. **Question No. 1** is **compulsory**. Besides this, **one** question is to be attempted from each unit.

1. Write short notes on the following : [3x10 = 30]
- (a) Payment on Consignment basis
 - (b) Reasons for Post-Shipment Credit
 - (c) Need for Pre-Shipment Inspection
 - (d) Duty Exemption Scheme
 - (e) Product Adaptation
 - (f) Bill of Lading
 - (g) Objectives of EPC

- (h) Foreign Exchange Risk
- (i) Shipping Bill
- (j) Purpose of Letter of Credit

UNIT-I

- 2. What do you understand by INCOTERM ? Discuss the various categories of Incoterm. [10]
- 3. Define Export Contract. Explain the main points to be kept in mind while framing an export contract. [10]

UNIT-II

- 4. Briefly describe the various schemes of ECGC. [10]
- 5. What is the need for Cargo Insurance ? Discuss the procedure and documents required for claiming Cargo loss. [10]

UNIT-III

- 6. What is the purpose of Custom Clearance for Export items ? Discuss the procedure and about required documents. [10]
- 7. Explain the importance of Excise Clearance. Discuss the procedure and documentation required for Central Excise Clearance of Export goods. [10]

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UNIT-IV

- 8. Explain the benefits and objectives of Special Economic Zones. [10]
- 9. What do you understand by Super Star Trading Houses ? Discuss objectives, benefits and procedure involved in Trading Houses. [10]

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